

FIRST 5 FRESNO COUNTY

ADMINISTERED BY CHILDREN & FAMILIES COMMISSION OF FRESNO COUNTY
FINANCE AND PROGRAM REVIEW COMMITTEE

DATE: Tuesday, April 21, 2026

Lighthouse for Children

2405 Tulare Street

TIME: 3:30 p.m.

Fresno, CA 93721

This meeting will be teleconferenced at the following location:
La Piazza, 15 Moraga Way, Orinda, CA 94563

This meeting will also be broadcasted to the public using the following link:
<https://us06web.zoom.us/j/81255153914?pwd=LSrGawT2Dv6XYaHOiuukgaluuwmvRi.1>

Meeting ID: 812 5515 3914 | **Passcode:** 663316

The public may participate in the meeting, as otherwise permitted under the Brown Act, by joining using the link above.

AGENDA

ITEM	SUBJECT	PRESENTER
1.	CALL TO ORDER	S. Holt, Committee Chair
2.	POTENTIAL CONFLICTS OF INTEREST Any Commission Member who has potential conflict of interest may now identify the item and recuse themselves from discussing and voting on the matter.	S. Holt, Committee Chair
3.	PUBLIC COMMENT This portion of the agenda is reserved for members of the public desiring to address the Commission on any matter not on the agenda. Limit two minutes per speaker.	S. Holt, Committee Chair
4. Action Pg. 1	MARCH 3, 2026 COMMITTEE MEETING MINUTES	F. González, E.D.
5. Action Pg. 3	ACCEPTANCE OF FUNDS FROM FIRST 5 CALIFORNIA'S - IMPACT LEGACY INITIATIVE AND AGREEMENTS WITH PROPOSED REGIONAL HUB SUBCONTRACTORS	F. González, E.D. L. Salcedo, Staff
6. Action Pg. 6	DATA MANAGEMENT SYSTEM AGREEMENT	F. González, E.D. L. Salcedo, Staff
7. Action Pg. 8	AUDIT SERVICES AGREEMENT	F. González, E.D. A. Hillis, Staff
8. Action Pg. 9	UNARMED SECURITY GUARD AND PATROL SERVICES AGREEMENT	F. González, E.D. A. Hillis, Staff
9. Action Pg. 10	JANITORIAL SERVICES AGREEMENT	F. González, E.D. A. Hillis, Staff
10. Information	ANNOUNCEMENTS/INFORMATION SHARING	S. Holt, Committee Chair
10.	ADJOURNMENT	S. Holt, Committee Chair
NOTE:	NEXT COMMITTEE MEETING – MAY 29, 2026	2405 Tulare St. Fresno, CA 93721

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April 21, 2026 – 3:30 p.m.

2405 Tulare Street
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AGENDA ITEM NO. 4

RECOMMENDED ACTION:

Approve the March 3, 2026, Finance and Program Review Committee Meeting Minutes.

ACTION SUMMARY MINUTES

March 3, 2026 – 2:35 p.m.

Present: Hugo Morales, Erika Martinez

Absent: Susan Holt

Staff: Fabiola González, Alix Hillis, Lupita Ramirez, Hannah Norman, Karen Rangel,
Liliana Salcedo, Navdeep Singh

1. CALL TO ORDER

2. POTENTIAL CONFLICTS OF INTEREST

None heard.

3. PUBLIC COMMENT

None heard.

4. OCTOBER 16, 2025 COMMITTEE MEETING MINUTES

The Committee approved the minutes from the October 16, 2025, Committee Meeting.

Public Comment: None heard.

Motion: Morales Second by: Martinez

Ayes: Morales, Martinez

Noes: None heard

5. AGREEMENT WITH TIDES CENTER FOR THE ABRIENDO PUERTAS/ OPENING DOORS TRAINING FOR IMPACT HUB REGIONAL PARTNERS

The Committee approved, an agreement with Tides Center for the Abriendo Puertas/Opening Doors (AP-OD) Program Acquisition Institute for IMPACT Hub Regional Partners to be trained on the AP-OD evidence-based curriculum, in an amount not to exceed \$67,470.

Public Comment: None heard.

Motion: Martinez Second by: Morales
Ayes: Morales, Martinez
Noes: None heard

6. ACCEPTANCE OF FUNDS FROM WESTED FOR THE BEELS INITIATIVE AND SUBCONTRACT WITH REINKING EDUCATION CONSULTING, LLC

The Committee approved, for full Commission consideration, the acceptance of \$100,000 from WestEd as part of First 5 California's (F5CA) BEELS Initiative for First 5 Fresno County (F5FC) to serve as the Fiscal Lead Agency and approve a subsequent agreement with Reinking Education Consulting, LLC for coaching services for an amount not to exceed \$22,000.

Public Comment: None heard.

Motion: Martinez Second by: Morales
Ayes: Morales, Martinez
Noes: None heard

7. AGREEMENT RENEWAL WITH FRESNO COUNTY DEPARTMENT OF PUBLIC HEALTH – HOME VISITING

The Committee approved, for full Commission consideration, an agreement renewal with the County of Fresno, Department of Public Health to provide public health nursing home visitation services to families with young children across Fresno County, in an amount not to exceed \$1,500,000 for one year.

Public Comment: None heard.

Motion: Martinez Second by: Morales
Ayes: Morales, Martinez
Noes: None heard

8. ADJOURNMENT – 3:00 P.M.

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FINANCE AND PROGRAM REVIEW COMMITTEE MEETING

April 21, 2026 - 3:30 p.m.

2405 Tulare Street
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AGENDA ITEM NO. 5

TO: Children & Families Commission of Fresno County

FROM: Fabiola González, Executive Director

SUBJECT: Acceptance of Funds from First 5 California's - IMPACT Legacy Initiative and Agreements with Proposed Regional Hub Subcontractors

RECOMMENDED ACTION:

Approve, for full Commission consideration, the acceptance of approximately \$2.7 million from First 5 California (F5CA) for First 5 Fresno County to continue serving as the Fiscal Lead Agency and Regional Hub Lead Agency for the final year of the Improve and Maximize Programs so All Children Thrive (IMPACT) project and authorize execution of nine subcontracts for up to \$2,478,201 for one year.

BACKGROUND:

First 5 Fresno County (F5FC) currently serves as the local lead agency for the F5CA Improve and Maximize Programs so All Children Thrive (IMPACT) project and the Commission partners with Fresno County Superintendent of Schools as the implementation lead to increase the number of high-quality early learning settings locally by providing stipends and professional development to child care providers. F5FC also serves as the Regional Hub Lead agency for the IMPACT Regional Coordination and Training and Technical Assistance Hub (Regional Hub) which focuses on strengthening the early learning and care system across the region by providing coordination, high quality trainings, and technical assistance to child care providers in seven counties.

In May 2023, F5CA released the IMPACT Legacy Request for Applications (RFA) as the final phase of the IMPACT project. The RFA was designed for First 5 Commissions to apply on behalf of multi-county regions. With approval from our regional First 5 and County Office of Education partners (Region 5) First 5 Fresno County applied to serve as the newly created IMPACT Legacy Fiscal Lead Agency (i.e. lead grantee and fiscal agent) and continue serving as the Regional Hub Lead Agency (i.e. coordinator of regional IMPACT projects) for Region 5, inclusive of seven counties across the Central Valley. The last 3 years of this grant (2023-2026) provided approximately \$8.5 million to expand access to the quality rating and improvement system (QRIS) for priority populations not currently receiving quality support.

Last December, F5CA released an RFA for a fourth year of funding. If our application is approved by F5CA, it is staff's recommendation to accept \$2.7 million for the fourth and final year of funding for the region. As Fiscal Lead Agency, the Commission is responsible for executing sub-agreements, receiving, and distributing IMPACT Legacy funds to the six regional partners listed in Table #1.

Table #1

IMPACT Legacy Local Leads Allocations FY 26-27		
Local Lead Agency		1-Year Amount
#1	First 5 Kern	up to \$506,651
#2	First 5 Madera	up to \$189,218
#3	Fresno County Superintendent of Schools	up to \$463,826
#4	Merced County Office of Education (Multi county partnership with Mariposa)	up to \$343,828
#5	Tulare County Office of Education	up to \$408,963
#6	Kings County Office of Education	up to \$271,255
Total Amount for One Year:		up to \$2,183,741

In addition, based on feedback from Region 5 partner counties, staff recommends executing new agreements with the three current Regional Hub subcontractors listed in Table #2. These subcontractors will help to carry out essential components of the Hub.

Table #2

Proposed IMPACT Regional Hub FY 26-27 Subcontractors				
Agency	Program	Description	1-Year Amount	
#1	Early Quality Systems	Hubbe Database System	A database system to support the required data collection for seven regional Hub counties	up to \$194,460
#2	Teachstone Training	CLASS Program	The Classroom Assessment Scoring System (CLASS) is a tool that measures and helps improve the quality of teacher-child interactions	up to \$40,000
#3	Fresno County Superintendent of Schools	Region 5 Coaching Support & TA	The Hub Regional Lead Coach provides coaching support and technical assistance to the 7 Hub counties	up to \$60,000
Total Amount for One Year:			up to \$294,460	

Procurement: First 5 Fresno County was originally nominated by its regional partners, represented by First 5 Commissions and County Offices of Education in Fresno, Merced, Mariposa, Madera, Kern, Kings, and Tulare counties to apply as the Fiscal Lead Agency for the Regional Hub funding opportunity in 2016. In April 2023, the Region 5 partners collectively approved for First 5 Fresno County to take on the Fiscal Lead agency and Regional Hub Lead agency roles for this final IMPACT Legacy funding.

The Commission’s procurement policy allows the Commission to select a vendor via sole source if, among other things, the vendor’s capabilities and experiences are so unique that no other vendor may comparably meet the Commission’s needs. Each of the six IMPACT Legacy Local Lead Agency subcontractors are based on recommendation and approval between each individual county and First

5 California. The three proposed Regional Hub subcontractors were originally procured using a sole source process in accordance with the Commission's approved procurement policies.

Alignment with 2025-2030 Strategic Plan: This agreement aligns directly with the Early Learning focus area of the Commission's Strategic Plan with the goal to increase our community's capacity to provide quality, accessible, and inclusive early learning and care opportunities for every child and family, across rural and urban neighborhoods.

Short-term goal(s) and long-term outcomes: To meet the RFA requirements, staff submitted a renewal application to First 5 California by the due date of February 2, 2026. If approved by First 5 California and the full Commission, staff will continue to work with Region 5 partners and Hub subcontractors to execute agreements with a start date aligned with the execution of the partnership between First 5 California and First 5 Fresno County. The long-term desired outcome is to build a more integrated and effective statewide, regional, and local early learning quality improvement system. This includes a growing focus on key topics such as expanding access to quality for priority children and educators, multilingual learner support, culturally responsive family engagement, inclusion and support to multilanguage learners, and creating connections to other services, such as Adverse Childhood Experiences (ACEs), to strengthen and align quality improvement efforts.

Fiscal Impact: F5CA funding covers the entirety of these agreements, and no local Proposition 10 revenues would be utilized. \$2,183,741 will be allocated to the Local County Leads, \$536,345 to the Regional Hub (up to \$294,460 for subcontractors and \$241,885 for administrative and regional activities coordinated by First 5 Fresno County) and a separate \$21,600 will be allocated to First 5 Fresno County staff, as the Grantee, to take on the Fiscal Lead Role for this project, for a total amount of \$2,741,686.

CONCLUSION:

If approved, this item will move forward for full Commission consideration at the next meeting. Subsequently, if the Commission chooses not to accept this funding from F5CA, the Region will have to nominate another agency to serve in these roles, in a short amount of time, to ensure funding from First 5 California reaches the counties that make up the Central Valley Region 5.

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Fresno, CA 93721

AGENDA ITEM NO. 6

TO: Children & Families Commission of Fresno County

FROM: Fabiola González, Executive Director

SUBJECT: Data Management System Agreement

RECOMMENDED ACTION:

Approve, for full Commission consideration, an agreement with Subvertical LLC (VerticalChange) to provide a data management system in an amount not to exceed \$70,000 for one year, with the option to renew annually for up to five additional years, based on performance, availability of funds, and Commission discretion.

BACKGROUND:

A web-based data collection and reporting system is a critical tool and primary mechanism for First 5 Fresno County staff and Funded Partners to meet both data and fiscal reporting requirements related to contract management, local evaluation and First 5 California reporting requirements. In May 2020, the Commission approved an agreement with Social Solutions Global Inc. to provide data system management services. This agreement is set to term at the end of December 2026. With this timeline in mind, over the past year staff gathered feedback from community partners and internal data system users (including current and needed data entry and reporting capacity) to inform the focus of the next data system procurement. Based on the information received, staff determined the primary functions of a future data system must include: 1) collecting and reporting aggregated data (basic demographics and participant counts) and program narratives, and 2) submitting and monitoring contractor invoices and related budgeted amounts. Together the primary functions, in particular, the collection of aggregated data and program narratives will help to further complement our evaluation approach to our First 5 Fresno County investments.

Procurement: In January 2026, staff released a Request for Proposals (RFP) seeking a qualified contractor to provide a web-based data collection and reporting system, along with associated data support services to meet the Commission's reporting requirements. A total of four submissions were received. A panel of community reviewers scored each submission, provided feedback, and unanimously recommended VerticalChange to move forward for Commission consideration.

Fiscal Impact: If approved, the total agreement amount with VerticalChange will be allocated from the 2025-2026 Approved Budget - Accountability and Evaluation line item, in an amount not to exceed \$70,000 per year and will be renewed on an annual basis, up to five additional years, based on performance and availability of funds.

CONCLUSION:

If approved, this item will move forward to full commission consideration at the next meeting. A data management system is a key component of the Commission's evaluation and contract monitoring required activities under statute to track services, outcomes and improvements needed in the system of services for children and their families. Should the agreement not be approved, the Commission would need to seek a timely and appropriate alternative to ensure Funded Partners accurately track and report programmatic data and budget expenses to in turn comply with the state mandate requirements from First 5 California and local contract management.

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AGENDA ITEM NO. 7

TO: Children & Families Commission of Fresno County

FROM: Fabiola González, Interim Executive Director

SUBJECT: Audit Services Agreement

RECOMMENDED ACTION:

Approve, for full Commission consideration, an agreement with Hudson & Company Inc. for audit services, starting fiscal year 2025-2026, in an amount not to exceed \$19,680 with the option to renew the contract for up to an additional five years (six years total) based on performance and availability of funds.

BACKGROUND:

Government Code Section 12410.6(b) requires the First 5 Fresno County Commission to rotate auditors after six consecutive years. The Commission's auditing firm is also charged with preparing the annual audits for the Lighthouse for Children, Inc. (LFC), a discretely presented component unit of the Commission, and providing tax preparation and filing services for LFC. As stated in the Administrative Agreement between the Commission and LFC, these services for LFC are the responsibility of the Commission to coordinate.

Procurement: In March 2026, the Commission released procurement for auditing services to span up to six fiscal years beginning FY 2026-2027. Submissions were reviewed by a panel of community reviewers who scored each submission and provided feedback and recommendation. Hudson & Company Inc. was recommended by the review panel based on the firm's body familiarity with our work, staff career experience, and total cost. Contract development, if approved by the full Commission, would work off of proposed scope of services as negotiated.

Fiscal Impact: Total funding from the Commission, for the F5FC audit, will be allocated from the Commission's upcoming agency budget in the amount of \$19,680 for one year, with the option to renew the contract for up to an additional five years (six years total) based on performance and availability of funds. After year three, costs increase by four percent in year four and two percent in years five and six. The total contracted amount, should the contract be renewed for five years after fiscal year 2025-2026, would not exceed \$122,040.

CONCLUSION:

If approved, this item will move forward for full Commission consideration at the next Commission meeting. Completion of the annual financial audit and expanded audit is a critical function of the Commission in its role as a steward of public funds. Partnering with Hudson & Company Inc. will assist the Commission in the fulfillment of this requirement.

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AGENDA ITEM NO. 8

TO: Children & Families Commission of Fresno County

FROM: Fabiola González, Executive Director

SUBJECT: Unarmed Security Guard and Patrol Services Agreement

RECOMMENDED ACTION:

Approve an agreement with Securitas USA for the delivery of security services to the Lighthouse for Children facility, for an amount not to exceed \$112,109 with the option to renew for up to four years based on performance and availability of funds.

BACKGROUND:

The Commission owns and manages the Lighthouse for Children (LFC) facility, a three-story building in the heart of downtown Fresno, where families with young children can access services and resources on how to support the transformative first 5 years of their child's life. Facility services are contracted by the Commission for the daily operation of the Lighthouse for Children (LFC). The LFC facility houses a Child Development Center, the Community Learning Center, tenant office space and the Commission's administrative offices.

Procurement: Per the Administrative and Programmatic Procurement Policies and Procedures Manual, staff released a procurement opportunity in the form of a Request for Quotations (RFQ) to select a qualified and capable entity to provide unarmed security guard and patrol services at the LFC. Submissions received were reviewed by a panel inclusive of staff and community reviewers and the panel recommended Securitas USA to move forward, for Commission consideration, for the delivery of security services to the LFC facility based on the company's long-standing history of delivering services and longevity of contracts held with other entities. Additionally, Securitas is the current contractor for these services, and their contract is in good standing with the Commission.

Fiscal Impact: Funding for this agreement, not to exceed \$112,109 for one year, with the option to renew for up to four additional years (five years total) based on performance and availability of funds will be allocated from the Commission's Operating Overhead expense line items inclusive of the administrative offices, the Community Learning Center and the Child Development Center. The contract amount for these services is subject to increase based on state-required minimum wage increases and the Commission will be apprised of all final contract amount recommendations.

CONCLUSION:

Unarmed security services are essential to the facility to ensure the LFC continues to be a safe space for families with young children to receive services. If approved, this item will be sent for full Commission consideration in order to meet the start date of July 1, 2026.

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AGENDA ITEM NO. 9

TO: Children & Families Commission of Fresno County

FROM: Fabiola González, Executive Director

SUBJECT: Janitorial Services Agreement

RECOMMENDED ACTION:

Approve an agreement with CCS Facility Services for janitorial services at the Lighthouse for Children, in an amount not to exceed \$92,869 for one year with the option to renew for up to four additional years based on performance and availability of funds.

BACKGROUND:

The Commission owns and manages the Lighthouse for Children (LFC) facility, a three-story building in the heart of downtown Fresno, where families can access services and receive resources and information on how to support the transformative first 5 years of their child's life. Facility services are contracted by the Commission for the daily operation of the Lighthouse for Children (LFC). An essential component of maintaining the facility is janitorial services which provide a clean and safe environment for all LFC partners, occupants, and visitors. Such services include daily routine cleaning, vacuuming, mopping, trash disposal, and supplies restocking and more specific cleaning services done on a monthly, quarterly, and semiannually basis such as carpet/tile cleaning and interior window cleaning.

Procurement Process and Procedure: With the current janitorial services contract expiring at the end of June 2026, staff released a Request for Quotations (RFQ), in January 2026, seeking qualified companies to submit quotations to offer janitorial services at the LFC Facility. Three (3) quotations were received, and all met the minimum standards. The submissions were then passed along to a community review panel who reviewed and scored each submission before electing to move CCS Facility Services' (CCS) quotation forward due to their adequate experience with similar sized facilities, cost-efficient pricing, and the completeness of their submission.

The proposed agreement includes filling the need of two Day-Porter positions at the LFC; one full time and one part time. If approved by the Commission, the agreement with CCS for janitorial services would begin July 1, 2026.

Fiscal Impact: Funding for this agreement, not to exceed \$92,869 for one year, with the option to renew for up to four additional years (five years total) based on performance and availability of funds will be allocated from the Commission's Operating Overhead expense line items inclusive of the administrative offices, the Community Learning Center and the Child Development Center. The contract amount for these services is subject to increase based on state-required minimum wage

increases and the Commission will be apprised of all final contract amount recommendations. The annual amount is subject to a three percent increase due to mandated minimum wage increases.

CONCLUSION:

Since the inception of the LFC facility, janitorial services have been essential in providing a safe, clean, and welcoming space for all children and families. If approved by the committee, staff will move this item forward to the full Commission. In the event this recommendation is not approved, the current contract terms may need to be extended if not enough time permits for a new procurement opportunity to be released in time.